

# Background Asia

Commercial Intelligence & Due Diligence Services



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# Background Asia

- . Researches the background and reputation of companies and individuals
- . Monitors a business or group to assist with tactical and strategic decision making
- . Researches the conduct of joint venture partners
- . Gathers intelligence to support dispute resolution or legal action
- . Gathers commercial intelligence globally



**Experience, discretion, independence**

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# Sometimes you need to know what's going on

Whether it's a new relationship or checking up on an old one, sometimes there is a need to know what is really going on. In these sensitive cases we work behind the scenes to design and implement an intelligence gathering program that will provide insight.

We follow the classic intelligence cycle of collection, analysis and dissemination of public and non-public information to add to what you already know or assess issues of concern.

Our programs can be linear or single country specific or they can be multi-faceted cross border operations over sustained periods of time.

We give you a range of investigative tools and options to choose from.

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# Examples of what we have done

Background Asia has been:

- Part of the due diligence team assessing a new investment;
- Conducted deal related due diligence for corporate finance teams in relation to IPOs.
- Advised creditor committees on the nature of business operations and management during restructuring negotiations;
- Advised joint venturers on the financial and operational activities of the other joint venture party;
- Conducted due diligence as part of the merger and acquisitions process;
- Reported on the backgrounds of prospective senior employees;
- Conducted due diligence on new accounts for banks and private banks;
- Verified representations made to venture capitalists and private equity firms;
- Gathered intelligence in support of litigation and dispute resolution.

We operate primarily in the Asia Pacific region but commercial intelligence often involves work in other locations around the world and we have a number of global resources we can call upon when needed.

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# Where and how we operate

Background Asia is headquartered in Singapore with offices in Hong Kong, Sydney and Shanghai. We have experience in conducting commercial intelligence and due diligence assignments across Asia and around the world.

Commercial intelligence gathering is different for each location we operate in. It is important to appreciate and adjust to those differences.

We have extensive contacts in government, industry, and in specific geographic locations that give us broad reach across the region and depth of analysis into complex issues.

In addition to our human sources we have a dedicated in house research function and public records retrieval capabilities wherever in the world we are operating.

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# Background Asia Group

Background Asia Group provides operational risk solutions to companies, financial institutions, wealth managers and government agencies conducting business in the Asia Pacific, South Asia and Gulf Regions.

**Background Asia** provides fraud investigation, anti corruption consulting and commercial intelligence gathering;

**ComplianceAsia** provides financial industry compliance consulting; &

**Background Asia Risk Solutions** provides security consulting, assessments, response and training.

[www.backgroundasia.com](http://www.backgroundasia.com)

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